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Prices Are Greatly Reduced - The Lowest in Fifteen Years.

FLORISTS

We call your attention to the many *Gladiolus* of merit on this list. We specialize in *Gladiolus* adapted to Florists' needs. We have marked those varieties most adapted to forcing with an *f* as follows: *Souvenir (f)*. In ordering Bulbs for forcing kindly designate same on order, and we will ship you stock especially harvested and cured for the purpose. For best results do not plant earlier than January 15th.

SEEDSMEN

will find all the popular and best selling varieties listed herein and our prices allow a good margin of profit on the resale. Complete descriptions and current retail prices gladly furnished on request. Offer your customers a few new varieties each season. It will provide more profit for you.

GROWERS

will find our planting stocks reliable and the many varieties herein listed offer an opportunity to stock up now on the colors and novelties you need. Varieties in large type will prove most profitable.

Take advantage of the prevailing low prices. Cover your requirements now. Prepare for a big spring season. It will pay you. Remember, we will reserve just what you want, and ship when you want it. We ship daily.



HUNTER'S

January 1932 Trade List

Chas. E. F. Gersdorff

1825 No. Capitol St.

Washington, D. C.

Sec. 435½ P. L. & R.

U. S. POSTAGE

PAID

DOWAGIAC, MICH.

Permit No. 12

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★ MAY 16 1932 ★

U. S. Department of Agriculture

POSTMASTER:

If Unable to Deliver, Return Postage Guaranteed

By GEO. W. HUNTER—Grower

R. F. D. No. 4, Dowagiac, Mich.

Please Note Terms and Conditions of Sale:

With these prices all previous quotations are withdrawn.

All Bulbs are sold *f. o. b.* Dowagiac, Michigan, and travel at risk of purchaser.

All Bulbs offered in this list are healthy, true-to-name, and strictly up to size. We do not substitute without permission. Mention second choice in ordering if you have same.

Delivery on demand. We ship daily. If you want a rush order designate same on your order.

All bulbs are offered subject to prior sale and to any or all contingencies beyond our control.

5% discount cash with order; 2% 10 days; net 30 days. Cash with order or satisfactory references required from unknown correspondents.

We especially invite charge accounts from those entitled to this service. To avoid delay send one bank reference and two trade references with first charge account order.



Try a Few of the Many Novelties Offered

GEORGE W. HUNTER---Grower

R. F. D. No. 4, Dowagiac, Mich.

Mechanically Graded, Hand Selected Stock

Pink and Rose-Pink Hues

	Per 100 Bulbs		
	No. 1	No. 2	No. 3
America—(f), mid-season, standard	\$2.50	\$2.00	\$1.50
ANNIE LAURIE—(f), late mid-season	2.50	2.00	1.50
APPLEBLOSSOM—(P), new, tall, late	7.25	5.50	4.25
CRINKLES—extra ruffled, mid-season	10.00	8.00	6.00
Dr. W. Van Fleet—(f), tall, early	2.00	1.50	1.00
E. J. Shaylor—(f), ruffled, second early	2.50		1.50
Eugene Lefebvre—blotched, mid-season	7.25	5.50	4.25
Evelyn Kirtland—tall, mid-season		2.40	1.75
GIANT NYMPH—popular, mid-season	3.00	2.40	1.75
Le Marechal Foch—(f), large, early	2.00	1.50	1.00
Longfellow—new, mid-season	4.50	3.50	2.75
Miss Madison—large, late		1.50	1.00
Mona Lisa—ruffled, mid-season		1.50	1.00
MRS. DR. NORTON—(f), early mid-sea.	2.50	2.00	1.50
MRS. FRANK PENDLETON—(f) l m-sea	2.00	1.50	1.00
MRS. P. W. SISSON—new, mid-season		3.50	2.75
MYRTLE—(f), dainty, early	3.00	2.40	1.75
Panama—(f), late, standard	2.50	2.00	1.50
PEARL OF CALIFORNIA—novelty, late	12.50	10.00	8.00
Pink Wonder—mammoth, mid-season	3.00	2.40	1.75
Rose Glory—ruffled, mid-season	2.50	2.00	1.50
Rosemary—novelty, late mid-season	1.50	1.00	.75
Ruffled America—late mid-season	2.00	1.50	1.00
Wilbrinck—(f), extra early	2.00	1.50	1.00
Youell's Favorite—dependable, late	2.00	1.50	1.00

Salmon-Pink, Orange, Orange-Pink Hues

Alice Tiplady—(f), second early	\$2.00	\$1.50	\$1.00
BETTY NUTHALL—extra tall, late	12.50	10.00	8.00
CATHERINE COLEMAN—new, late	7.25	5.50	4.25
COPPER BRONZE—(f), mid-season	4.50	3.50	2.75
Fay Lanphier—large, mid-season	4.50	3.50	2.75
Gretchen Zang—(f), standard late	2.00	1.50	1.00
Halley—(f), extra early		1.50	1.00
Jean du Tailles—late, extra	7.25	5.50	4.25
LOS ANGELES—(f), second early	2.00		1.00
Maidensblush—(f), extra early	1.50	1.00	.75
Marshall Foch—(K), mid-season	4.00	3.00	2.25
MRS. H. E. BOTHIN—ruffled, late	3.00	2.40	1.75
MRS. LEON DOUGLAS—mammoth, late	4.50	3.50	2.75
NANCY HANKS—(f), mid-season	4.50	3.50	2.75
Odin—(f), second early	2.50	2.00	1.50
ORANGE QUEEN—(f), second early			1.50
Patricia Carter—second early	10.00	8.00	6.00
PHAENOMEN—(f), novelty, early	4.50	3.50	2.75
Prince of Wales—popular, early	2.50	2.00	1.50
The Vamp—desirable, early novelty	4.00	3.00	2.25
Trudel Grotz—large, late	7.25	5.50	4.25
Tycko Zang—late mid-season	2.00	1.50	1.00
VIRGINIA HALE—late mid-season	4.00	3.00	2.25
W. H. PHIPPS—novelty, late	4.50	3.50	2.75
Zona—(f), novelty prim, early	7.25	5.50	4.25

Gladiolus

For

Profitable Forcing

The Best Lists include

Los Angeles

Shrimp Pink

Orange Queen

Orange-Yellow

Souvenir

Bright Yellow

Mrs. Frank Pendleton

Pink with throat

Scarlet Princes

(Virginia)

Christmas Red

Nancy Hanks

Orange-Pink

Gold Eagle

Yellow

Alice Tiplady

Orange Saffron

Karl Volkert

Light Red

Myrtle

Appleblossom-Pink

Odin

Salmon-Pink

Yvonne

Blush with throat

Phaenomen

Pink and Cream

Mad. von Konijnenburg

Light Violet

Mary Frey

Lilac-Pink

25 Bulbs
at the
100 Rate.

The Following Quantity Rates Will Apply:

250 Bulbs at twice the 100 rate.
500 Bulbs at 4 times the 100 rate.
1000 Bulbs at 8 times the 100 rate.

Prices of other varieties on
application

State your exact wants.



Note the Many Novelties—They Will Build Business for You

GEORGE W. HUNTER---Grower

R. F. D. No. 4, Dowagiac, Mich.

Mechanically Graded, Hand Selected Stock

Dark Red, Red, Scarlet, Orange-Red Hues

	Per 100 Bulbs EXCEPT AS NOTED		
	No. 1	No. 2	No. 3
AFLAME—large, novelty prim, mid-sea.	\$	\$8.00	\$3.00
Caruso—(f), novelty, early		4.25	3.25
Chateau Thierry—(f), mid-season	2.00	1.50	1.00
Crimson Glow—(f), mid-season		1.50	1.00
DR. F. E. BENNETT—mid-season	4.50	3.50	2.75
Firy Knight—early mid-season	3.00	2.40	1.75
Goliath—dark red, early mid-season	3.00	2.40	1.75
HERBSTZAUBER—novelty, late	10.00	8.00	6.00
KARL VOLKERT—(f), extra early	3.00	2.40	1.75
KRELAGE'S FAVORITE—(f) extra early	3.00	2.40	1.75
Mrs. Francis King—(f), standard late	2.00	1.50	1.00
PERSIA—black-red, mid-season	3.00	2.40	1.75
PFITZER'S TRIUMPH—new, mid-season	10.00	8.00	6.00
Rajah—mid-season, extra good	7.25	5.50	4.25
Red Barney—(f), bright, large, early	10.00	8.00	6.00
SCARLET PRINCEPS—(f), mid-season	2.00		1.00
Splendor—wine-red, mid-season	4.00	3.00	2.25

Mauve, Lavender-Blue, Light Violet Hues

Alt-Wien—rare novelty, ea. mid-sea. Each	\$.50	\$	\$
Berty Snow—recent introduction, late	12.50	10.00	8.00
Blue Orchid—mid-season	7.25	5.50	4.25
BYRON L. SMITH—standard, sec. early		2.40	1.75
CAPT. BOYNTON—(f), large, mid-season		2.40	1.75
Catherina—(f), tall, early mid-season		3.00	2.25
Geraldine Farrar—novelty, late	12.50	10.00	8.00
HEAVENLY BLUE—novelty, ea. mid-sea.		10.00	8.00
Herada—(f), standard mid-season	2.00	1.50	1.00
Jane Addams—extra large, mid-sea.	10.00	8.00	6.00
MAD. von KONIJNENBURG—(f), ea. mid-sea.		5.50	4.25
Magic—(f), extra early	7.25	5.50	4.25
Mary Fennell—second early		3.00	2.25
MARY FREY—(f), new, second early		5.50	4.25
MINUET—popular exhibition, late	7.25	5.50	4.25
Mr. Mark—popular, standard, mid-sea.	5.50	4.25	3.25
MRS. F. C. PETERS—(f), late	3.00	2.40	1.75
Muriel—tall, mid-season		4.25	3.25
Ocellus—rare novelty, early mid-season	12.50	10.00	8.00
Rev. Ewbank—(f), early	Sold out for season		
RUTH HUNTINGTON—late mid-season	3.00	2.40	1.75
The Orchid—(f), new type, very useful	7.25	5.50	4.25

Violet-Blue, Violet, Purple Hues

Aida—early novelty Each	\$	\$.20	\$.15
BARON J. HULOT—early mid-season	4.50	3.50	2.75
Battle Creek—(f), mid-season	4.50	3.50	2.75
Drama—mid-season, novelty Each	.25	.20	.15
Henry Ford—(f), mid-season	3.00	2.40	1.75
Jacoba van Beieren—mid-season	4.50	3.50	2.75
Mrs. Julius Rosenwald—rare, ea. mid-sea.	5.50	4.25	3.25
PAUL PFITZER—(f), ruffled, ea. mid-sea.	10.00	8.00	6.00
PURPLE GLORY—popular ruffled, late	4.50	3.50	2.75
VEILCHENBLAU—early mid-season		8.00	6.00
Violet Glory—(f), second early	4.00	3.00	2.25

The Best Glads

For Planting Outside

For Florists' Cut Flowers

—include—

EARLY

Light Pink

Zona

Pink

*Myrtle

Salmon-Pink

Odin

Yellow

Souvenir

Orange

Orange Queen

Red

Karl Volkert

White

Marie Kunderd

Lavender

*Byron L. Smith

MID-SEASON

Pink and Cream

*Mrs. Dr. Norton

Light Pink

Giant Nymph

Pink

Mrs. Frank Pendleton

Orange-Pink

Nancy Hanks

Yellow

Golden Measure

Red

Dr. F. E. Bennett

White

Carmen Sylva

Violet-Blue

*Veilchenblau

LATE

Light Pink

Mrs. H. E. Bothin

Salmon-Pink

W. H. Phipps

Orange-Pink

Betty Nuthall

Lilac-Pink

Mrs. F. C. Peters

Yellow

Golden Dream

Red

Mrs. Francis King

White

Maine

Lavender

Minuet

*These four require

good culture but are

worthy of it.

25 Bulbs
at the
100 Rate.

The Following Quantity Rates Will Apply:

250 Bulbs at twice the 100 rate.

500 Bulbs at 4 times the 100 rate.

1000 Bulbs at 8 times the 100 rate.

Prices of other varieties on
application

State your exact wants.

Try a Few of the Many Novelties Offered

GEORGE W. HUNTER---Grower

R. F. D. No. 4, Dowagiac, Mich.

Your favorite flower
—the Gladiolus

Mechanically Graded, Hand Selected Stock

Cream, Buff, Yellow Hues

	Per 100 Bulbs EXCEPT AS NOTED		
	No. 1	No. 2	No. 3
CADILLAC—novelty, rare, mid-sea. Each	\$2.00		
Fortuna—(f), novelty, extra early	10.00	\$8.00	\$6.00
GOLD EAGLE—(f), extra early		3.50	2.75
GOLDEN DREAM—popular late		3.50	2.75
GOLDEN FRILLS—(f), early ruffled		3.50	2.75
GOLDEN MEASURE—(f), mid-season	3.00	2.40	1.75
Mary Stearns Burke—late	3.00	2.40	1.75
Ming Toy—(f), early, extra	3.00	2.40	1.75
Morning Glory—mid-season		2.40	1.75
Niagara—late mid-season	4.00	3.00	2.25
Obelisque—(f), large novelty, early	10.00	8.00	6.00
Pfitzer's Yellow Wonder—second early	10.00	8.00	6.00
Schwaben—(f), standard late	2.00		1.00
SOUVENIR—(f), splendid early	2.00	1.50	1.00
Starbright—(f), second early	4.50	3.50	2.75

Cream, Blush, White Hues

CARMEN SYLVA—mid-season	\$3.00	\$2.40	\$1.75
EUROPA—late exhibition	7.25	5.50	4.25
FERN KYLE—(f), ruffled, mid-season	4.00	3.00	2.25
Henry C. Goehl—popular, ea. mid-sea.	5.50	4.25	3.25
HOLLYHOCK—ruffled, early mid-season		8.00	6.00
Imperator—late, mid-season	7.25	5.50	4.25
L'Immaculee—(f), early mid-season		2.40	1.75
Lily White—(f), early	2.50	2.00	1.50
MAINE—(f), tall, mid-season	3.00	2.40	1.75
MARIE KUNDERD—(f), ruffled, early	4.50	3.50	2.75
Mary Pickford—(f), popular early	2.50	2.00	1.50
Peace—(f), standard late	1.50	1.00	.75
VAUGHAN'S WHITE—large, late		3.50	2.75
Vesta Tilly—(f), early	2.00	1.50	1.00
WHITE BEAUTY—early exhibition	7.25	5.50	4.25
White Butterfly—(f), desirable, early	4.50	3.50	2.75
YVONNE—(f), excellent, early	4.50	3.50	2.75

Rose-Red, Tyrian and Smoky Hues

Chocolate Queen—(f), novelty, early	\$7.25	\$5.50	\$4.25
DR. NELSON SHOOK—Tyrian rose, late	7.25	5.50	4.25
Emile Auburn—late mid-season		5.50	4.25
John T. Pirie—late mid-season	5.50	4.25	3.25
MARMORA—outstanding novelty, late	12.50	10.00	8.00
Mrs. Arthur Meeker—mid-season	7.25	5.50	4.25
Mrs. Geo. W. Moulton—mid-season	2.50	2.00	1.50
Mrs. Wm. Kent—novelty, late mid-season	3.00	2.40	1.75
ROMANCE—(f), smoky, mid-season	2.50	2.00	1.50
ROSE ASH—smoky, mid-season	2.50	2.00	1.50
TARO—American beauty, late mid-season	4.50	3.50	2.75

25 Bulbs
at the
100 Rate.

The Following Quantity Rates Will Apply:

250 Bulbs at twice the 100 rate.
500 Bulbs at 4 times the 100 rate.
1000 Bulbs at 8 times the 100 rate.

Gladiolus

for
the Live Seedsmen

This list will make you
money because it ap-
peals to Glad fans.

Berty Snow
Betty Nuthall
Cadillac
Carmen Sylva
Catherine Coleman
Dr. F. E. Bennett
Dr. Nelson Shook
Fern Kyle
Giant Nymph
Golden Dream
Golden Measure
Heavenly Blue
Herbstzauber
Hollyhock
Marmora
Minuet
Mrs. Dr. Norton
Mrs. F. C. Peters
Mrs. Frank Pendleton
Mrs. H. E. Bothin
Mrs. Leon Douglass
Paul Pfitzer
Persia
Pfitzer's Triumph
Purple Glory
Rajah
Romance
Rose Ash
Veilchenblau
Virginia Hale
W. H. Phipps
Yvonne

Descriptions gladly
furnished on request.



GEO. W. HUNTER---Grower

R. F. D. No. 4, Dowagiac, Michigan